



MEYER UNKOVIC SCOTT
ATTORNEYS AT LAW



W. Grant Scott, II
Partner

412.456.2893
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Practice Groups

- Real Estate & Lending
- Construction
- Corporate & Business Law

Education

- J.D., Duquesne University School of Law
- B.S., University of Virginia

Bar Admissions

- Pennsylvania
- District of Columbia
- Florida
- Georgia
- West Virginia

W. Grant Scott is Chair of the Real Estate & Lending Group. He counsels clients on the structuring, negotiation, and documentation of sophisticated real estate transactions, including the acquisition, sale, and disposition of real properties. He also advises owners and tenants on leasing agreements, counsels borrowers on financing, and works in tandem with the firm's Corporate and Tax Departments on the real estate components of mergers, acquisitions, and dissolutions. Grant has represented many commercial property owners in tax assessment appeals and is also active in the area of real estate litigation, real estate workouts, leasehold negotiation, and leasehold workouts.

Representative Matters

- Representation of a Western Pennsylvania-based company in connection with the acquisition and development of a "Brownfields" site for use as its corporate headquarters, warehousing, and distribution facility.
- Representation of a real estate developer in a complex multi-party property assemblage.
- Representation of franchisees in connection with site development and leasing.
- Negotiated and drafted a multitude of oil and gas leases for landowners, including Marcellus Shale gas.
- Representation of commercial real estate brokers in connection with many issues, including brokerage agreements and issues involving the Pennsylvania Commercial Real Estate Broker Lien Act.
- Representation of various retail developers in the acquisition, development, and leasing of retail stores, including negotiating retail leases – from "big box" leases to smaller in-line leases, reciprocal easement agreements, and development agreements and easements.
- Representation of a Pittsburgh-based financial advisory company in the relocation of its headquarters.
- Representation of a large Western Pennsylvania- based real estate concern in the sale of its \$250,000,000 multi-state real estate portfolio.
- Negotiated and drafted many large office, retail, industrial, warehouse and "flex" and "accordion" space leases in Western Pennsylvania.
- Representation of a regional developer in acquiring a large office park as the "stalking horse" in a competitive Bankruptcy Court bid.
- Representation of a large family who owned an extremely valuable tract of land and were forced to partition the property in a family dispute.
- Representation of a regional developer in connection with the acquisition, development, and leasing of numerous urban and suburban shopping centers.

Education

- J.D., Duquesne University School of Law, 1987
- B.S. in Commerce, University of Virginia, 1983
 - Judicial Representative for the McIntire School of Commerce
 - Four year letterman for the University's football team
 - "Most Hustle Award," for consistent dedication

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- "Keller and George Award," given to the outstanding lineman
 - "Robert C. Camp Award," given to the individual who consistently displayed excellence in scholarship, leadership, and athletics through his/her college tenure

Awards/Honors

- Included in The Best Lawyers in America[®] for Real Estate Law, Land Use, Zoning Law and Litigation – Real Estate
- Selected to the 2007-2013 and 2015-2017 Pennsylvania Super Lawyers[®] List

Professional/Community Involvement

- Pennsylvania and Allegheny County Bar Associations, Member
- Leadership Pittsburgh graduate
- Past member of a local Planning Board
- Pennsylvania Bar Institute Faculty, Member
- The Allegheny County Bar Association's Real Property Section, Past Chairman
- National Association of Industrial and Office Properties, Member
- International Council of Shopping Centers, Member

Articles/Speaking Engagements

- "Leasing Trends from a Lawyer's Perspective and Leasing Letters of Intent," Presenter, Sponsored by NAIOP and Allen Kells School of Real Estate, Pittsburgh, April 2012.
- "Agreement Fundamentals and Due Diligence Checklist for Real Estate Acquisitions," Presenter, Sponsored by NAIOP and Allen Kells School of Real Estate, Pittsburgh, December 2009.

Additional Information

Mr. Scott and his wife, Cindy, have three adult children and reside in Sewickley, Pennsylvania.
