



MEYER UNKOVIC SCOTT

ATTORNEYS AT LAW



Dennis Unkovic

Partner

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Practice Groups

- International Law
- Corporate & Business Law

Education

- J.D., University of Pittsburgh School of Law, 1973
- B.A., University of Virginia, 1970 – with Distinction

Bar Admissions

- Pennsylvania
- District of Columbia

Dennis Unkovic is actively involved in negotiating complex commercial transactions, such as international mergers and acquisitions, strategic alliances, and joint ventures; restructuring entities to enhance effectiveness; and advising on inbound and outbound direct foreign investment projects. He advises both U.S. companies and foreign entities on their international activities and investments. From time to time, he serves as an arbitrator or party counsel on domestic and international arbitration proceedings.

Court Admissions

- United States Supreme Court
- United States Court of Appeals for the Third Circuit
- United States District Court for the Western District of Pennsylvania
- Allegheny County Court of Common Pleas
- District of Columbia Courts

Awards/Honors

- Included in *The Best Lawyers in America*[®] for International Trade and Finance Law since 2001

Professional/Community Involvement

- Meritas Legal Network, Chairman of the Board, 2015 to 2018
 - Board of Directors (two terms)
 - Member of Executive Committee
- American Arbitration Association, Panel Member, 1977 to present
 - International Centre for Dispute Resolution, International Panel of Arbitrators, 2002 to present
- Civic Light Opera Association of Pittsburgh, Board Member, 2008 to present
- Greater Pittsburgh Chamber of Commerce, Board Member, 2012 to 2016
- Japan-America Society of Pennsylvania Secretary, Legal Counsel and Board Member, 1993 to present
- Pennsylvania Bar Institute Business Law Curriculum Advisory Committee, 1999 to present
- Pennsylvania Economy League, Western Division Board Member, 1996 to present
- University of Pittsburgh Center for International Legal Education Advisory Board, 1997 to present
- University of Pittsburgh University Center for International Studies Board of Visitors, Board Member, 1999 to present
- World Affairs Council of Pittsburgh, Former Chairman of Board of Directors
 - Board Member
 - Member of Executive Committee
- Allegheny County Bar Association, 1973 to present
- American Bar Association, 1974 to present
- Association Internationale des Jeunes Avocats, 1979 to present
- District of Columbia Bar Association, 1974 to present
- The Fellows of the American Bar Foundation, Life Member

- Inter-Pacific Bar Association , 1993 to present
- Pennsylvania Bar Association, 1973 to present

Articles/Speaking Engagements

- FACE: How Saving Face Changes Everything, (Kindle Single), published in 2016 by Amazon Digital Services LLC.
- Frequently invited to speak to business executives, trade associations, and government and academic leaders on high profile international issues and developments.
- Numerous presentations since 1982 in the United States, the People's Republic of China, Japan, India, Korea, Singapore, Malaysia, Thailand, Taiwan, Hong Kong SAR, the Philippines, New Zealand, Germany, Portugal, the former Yugoslavia, Cyprus, Slovenia, Croatia, Sweden, Mexico, Serbia, Switzerland, Italy, Australia, Macedonia, Spain, France, Austria, Greece, Sri Lanka, Chile, the United Kingdom, Finland, Ireland, Canada, Puerto Rico, and the Bahamas.
- Authored seven books, edited and contributed to four other books, and written over 175 articles that have appeared in domestic and international publications.
- Understanding Asia: Winning Strategies for Business Success, published in 2011 by the American Bar Association (Chicago, Illinois).
- The Art of Investing in America: Secrets to Success, published in English and Chinese in March 2009 by Metallurgical Industry Press (Beijing, China).
- Deal With It ... A Duquesne Club Retrospective on the Work of Tim Menees, a compilation of editorial cartoons and drawings, Copyright © 2008 The Duquesne Club, Pittsburgh, Pennsylvania.
- Editor for On the Horizon – Renewable Energy in Asia: A Practical Guide, a collection of legal outlines from twelve countries compiled by Meritas® Law Firms Worldwide, Copyright © 2011, Meritas, Inc., Minneapolis, Minnesota.
- Editor for Successful Strategies for Doing Business in Asia, a collection of outlines from twelve countries compiled by Meritas® Law Firms Worldwide, Copyright © 2007, Meritas, Inc., Minneapolis, Minnesota. Revised and updated second edition published September 2010. Revised and updated fourth edition published 2016.
- Contributing author to Licensing Best Practices: Strategic, Territorial, and Technology Issues, a compilation by the Licensing Executives Society International, published April 2006, John Wiley & Sons, Inc., New York, New York.
- Contributing author to The LESI Guide to Licensing Best Practices, a compilation by the Licensing Executives Society International, published June 2002, John Wiley & Sons, Inc., New York, New York.
- Beyond the Japanese Style Management: The Last Survival Strategies in the 20th Century, published February 1995, Diamond, Inc., Tokyo, Japan (in Japanese).
- Revisioning Japan: Inside the American Mind, published September 1990, Diamond, Inc., Tokyo, Japan (in Japanese).
- The Trade Secrets Handbook: Strategies and Techniques for Safeguarding Corporate Information, published May 1985, Prentice-Hall, Inc., Englewood Cliffs, New Jersey. Japanese translation published 1986 by ASCII Publishing in Tokyo; Serbo-Croatian translation, 1989; Chinese translation, 1992.
- International Opportunities and the Export Trading Company Act of 1982, published March 1984 by the Bureau of National Affairs, Inc., Corporate Practice Series, No. 37; first update November 1989; second update April 1993; third update May 1995; fourth update November 2002.

Additional Information

Dennis has traveled to 61 countries over the last 35 years, with significant involvement in transactions in China, India, Japan, Korea, Southeast Asia, and Europe. When he is not working or traveling for business, he enjoys scuba diving, golf, and spending time with his young grandsons.
